



September Webcast Schedule



Webcast Login Instructions

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Advanced Markets Webcasts

Quadruple Duty Dollars

September 20, 10:00 AM CDT | Meeting Password: **Aviva1quad**

<https://avivausa.webex.com/avivausalj.php?ED=164934112&UID=1275498262&PW=NMzBhNGNkMGYw&RT=MiM3>

Compliance Webcasts

Financial Underwriting and Life Suitability

September 27, 10:00 AM CDT | Meeting Password: **Aviva1comp**

<https://avivausa.webex.com/avivausalj.php?ED=164983492&UID=1275703272&PW=NNzRkMmRjZWU3&RT=MiM3>

Product Webcasts

Aviva's No-Lapse Guarantee Portfolio Of Products

September 1, 10:00 AM CDT | Meeting Password: **Aviva1nlg**

<https://avivausa.webex.com/avivausalj.php?ED=164672327&UID=1274241527&PW=NM2RmODI3YjM0&RT=MiM3>

Introduction To Indexed Universal Life

September 6, 10:00 AM CDT | Meeting Password: **Aviva1iul**

<https://avivausa.webex.com/avivausalj.php?ED=164672457&UID=1274242407&PW=NOTZhZmY2Y2Y1&RT=MiM3>

Aviva's Cash Accumulation Portfolio Of Products

September 8, 2:00 PM CDT | Meeting Password: **Aviva1cash**

<https://avivausa.webex.com/avivausalj.php?ED=164672477&UID=1274242442&PW=NOTM2ODU0NDhj&RT=MiM3>

Introduction To Aviva's Indexed Strategies

September 14, 10:00 AM CDT | Meeting Password: **Aviva1strat**

<https://avivausa.webex.com/avivausalj.php?ED=164672972&UID=1274243672&PW=NNDMwNzQxODc4&RT=MiM3>

Understanding Policy Loans “Fixed vs. Variable”

September 15, 2:00 PM CDT | Meeting Password: **Aviva1loan**

<https://avivausa.webex.com/avivausalj.php?ED=164684542&UID=1274291417&PW=NMTliMjU3ZGY2&RT=MiM3>

Understanding MEC, CVAT, & The Guideline Premium Tests

September 21, 2:00 PM CDT | Meeting Password: **Aviva1mec**

<https://avivausa.webex.com/avivausalj.php?ED=164684812&UID=1274291637&PW=NYTg4MzJjMmNm&RT=MiM3>

Not All IUL's Are Created Equal

September 22, 2:00 PM CDT | Meeting Password: **Aviva1equal**

<https://avivausa.webex.com/avivausalj.php?ED=164685137&UID=1274294042&PW=NYmlyYTk1NDk2&RT=MiM3>

LIF PRO “Life Insurance Funded Personal Retirement Option”

September 28, 1:00 PM CDT | Meeting Password: **Aviva1lifpro**

<https://avivausa.webex.com/avivausalj.php?ED=164685502&UID=1274295372&PW=NM2ZhZTI5NWlw&RT=MiM3>

Aviva's Life Product Sweet Spots

September 29, 2:00 PM CDT | Meeting Password: **Aviva1sweet**

<https://avivausa.webex.com/avivausalj.php?ED=164685552&UID=1274296047&PW=NZjU0NTQzNzc5&RT=MiM3>

Software Webcasts

Life Portraits Sales Solutions “The Basics”

September 13, 2:00 PM CDT | Meeting Password: **Aviva1lpss**

<https://avivausa.webex.com/avivausalj.php?ED=164672672&UID=1274243117&PW=NZjHjZjKNTJi&RT=MiM3>

Understanding LPSS Supplemental Reports

September 19, 10:00 AM CDT | Meeting Password: **Aviva1supp**

<https://avivausa.webex.com/avivausalj.php?ED=164685392&UID=1274295097&PW=NZjZkNmFjY2M5&RT=MiM3>

Wellness Webcasts

How To Get The Wellness Advantage On Your Life Insurance Sales

September 26, 10:00 AM CDT | Meeting Password: **Aviva1well**

<https://avivausa.webex.com/avivausalj.php?ED=164685147&UID=1274294067&PW=NNTMwYWFhZDRm&RT=MiM3>

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