



Field
Update



December 19, 2011

Aviva announcing changes to annuity products effective January 6, 2012

We want to thank you for all of your efforts this year. We are announcing product changes to position ourselves to offer competitive annuities with unique features while maintaining our financial strength during these unprecedented times. The following product changes will be effective for all new business applications received after January 6, 2012:

Lifetime Solutions Annuity

- Reduce roll-up rate by 0.50% on both premium bands

Income Preferred Series

- Reduce Income Edge Plus Rider roll-up rate by 0.50% on both premium bands
- Adjust the initial accumulation period from 10 to 11 years on the Income Edge Plus Rider

See [attached rate cards](#) for state approval and rate information.

Please note that changes are being filed in the states of Massachusetts and Oregon. Annuities will be sold with the current product provisions in these states until the changes are approved.

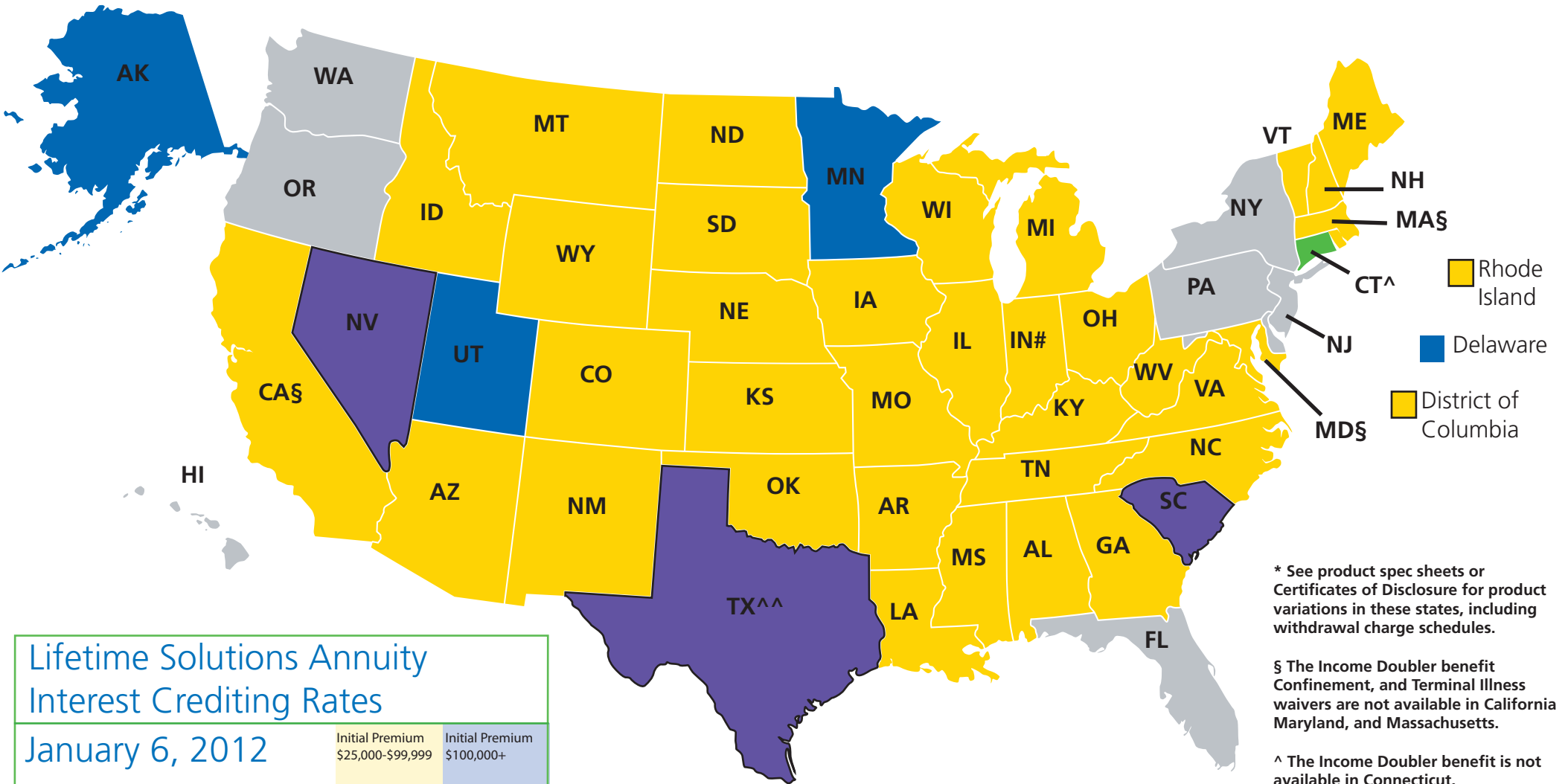
Applications with cash received by Aviva through the close of business on Friday, January 6, 2012, will be issued with the previous product provisions. Rollover applications received by Aviva through January 6, 2012, will be credited with the previous provisions if the rollover funds are received by Aviva on or before February 20, 2012. Please note we are allowing a 45-day window (from January 6) for rollover funds to be received by Aviva to lock in the current product provisions.

We will NOT be accepting faxed applications to hold the current provisions. Only hard copy applications received by Aviva in good order by the end of the day January 6, 2012, will be issued with the current product provisions.

Applications received after these deadlines will require new product Certificates of Disclosure (for Lifetime Solutions Annuity products) or Income Edge Plus Rider Certificates of Disclosure (for Income Preferred products) prior to issue. For replacement business that misses either the January 6 application deadline or the February 20 funds deadline, we will require a new, corrected Product Comparison Worksheet prior to issue.

We truly appreciate your hard work, dedication, and continued partnership. While decisions like these are never easy, they are necessary for us to remain competitive in this current environment and continue to offer prosperity and peace of mind for today, tomorrow, and many years to come.

If you have any questions, please contact Sales Support at (800) 255-2405, ext. 6620.



Lifetime Solutions Annuity Interest Crediting Rates

January 6, 2012

	Initial Premium \$25,000-\$99,999	Initial Premium \$100,000+
Issue ages	0-78	0-78
First-Year Premium Bonus	6%	7%
Roll-up Rate	6.50%	7.50%
1-Year P-to-P S&P 500 Index (cap)	3.00%	3.00%
1-Year Monthly Cap Index (cap)	1.55%	1.55%
2-Year Monthly Cap Index (cap)	1.90%	1.90%
Fixed Strategy (1-year guarantee)	1.35%	1.35%
Withdrawal Charge Duration	10 years	10 years

- Lifetime Solutions Annuity approved for sale
- Lifetime Solutions Annuity (S version) approved for sale*
- Lifetime Solutions Annuity (S3 version) approved for sale*
- Lifetime Solutions Annuity (S4 version) approved for sale*
- Lifetime Solutions Annuity not approved for sale at this time

* See product spec sheets or Certificates of Disclosure for product variations in these states, including withdrawal charge schedules.

§ The Income Doubler benefit, Confinement, and Terminal Illness waivers are not available in California, Maryland, and Massachusetts.

^ The Income Doubler benefit is not available in Connecticut.

^^ Terminal Illness waiver not available in Texas. Confinement waiver available in year 1 in Texas.

Issue ages in Indiana: 0-74

The following states do not have MVA on the new LSA product: AK, CT, DE, IN, MD, MN, MO, OH, UT

Annuity Crediting Rates

January 6, 2012

Income Preferred Series

Product (Issue Age)	Initial Premium \$5,000-\$74,999	Initial Premium \$75,000+
Income Preferred Bonus (0-78) • # 6% Premium Bonus on 1st Year Premium		
1-Year P-to-P S&P 500 Index (cap)	2.00%	3.25%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.55%
Withdrawal Charge Duration	10 years	10 years
Income Preferred Bonus Pro (65-78) Available only in Florida 6% Premium Bonus on 1st Year Premium		
1-Year P-to-P S&P 500 Index (cap)	2.00%	3.25%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.55%
Withdrawal Charge Duration	10 years	10 years
Income Preferred Bonus S* (0-78) 4% Premium Bonus in AK, MN, UT. 3% in CT, WA Approved in CT, UT, AK, MN, WA		
1-Year P-to-P S&P 500 Index (cap)	2.00%	2.00%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.00%
Withdrawal Charge Duration	10 years	10 years
Income Preferred Ultra (0-78) # 3% Interest Rate Bonus on 1st Year Crediting Rate		
Fixed Strategy (1-year guarantee)	1.00%	1.45%
Withdrawal Charge Duration	10 years	10 years
Income Preferred Ten (0-78)		
1-Year P-to-P S&P 500 Index (cap)	2.00%	3.25%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.40%
Withdrawal Charge Duration	10 years	10 years
Income Preferred Six (0-80)		
1-Year P-to-P S&P 500 Index (cap)	2.00%	2.75%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.30%
Withdrawal Charge Duration	6 years	6 years

Spirit Series¹

Product (Issue Age)	Initial Premium \$5,000-\$74,999	Initial Premium \$75,000+
Spirit Bonus (0-78) • # 4% Premium Bonus on 1st & 2nd Year Premium		
1-Year Guaranteed Fixed	1.00%	1.60%
Withdrawal Charge Duration	10 years	10 years
Spirit Plus (0-78) # 2% Premium Bonus on 1st & 2nd Year Premium		
1-Year Guaranteed Fixed	1.00%	1.55%
Withdrawal Charge Duration	10 years	10 years
Spirit Plus S* (0-78) 2% Premium Bonus on 1st & 2nd Year Premium 5% in OR, DE Approved in CT, DE, MN, OR, WA		
1-Year Guaranteed Fixed	1.00%	1.25%
Withdrawal Charge Duration	10 years	10 years
Spirit 7 (0-81)		
1-Year Guaranteed Fixed	1.00%	1.50%
Withdrawal Charge Duration	7 years	7 years
Spirit 5 (0-83)		
1-Year Guaranteed Fixed	1.00%	1.50%
Withdrawal Charge Duration	5 years	5 years
Spirit 3 (0-85)		
1-Year Guaranteed Fixed	1.00%	1.35%
Withdrawal Charge Duration	3 years	3 years

Rider Charges

Rider (issue ages)	Base Product	Annual Charge
Income Edge Plus (40-80)	Income Preferred	0.75%
Income Edge Flex (40-85)	Spirit Series	0.50%
InsurePay (0-85)	Spirit Series	0.40%

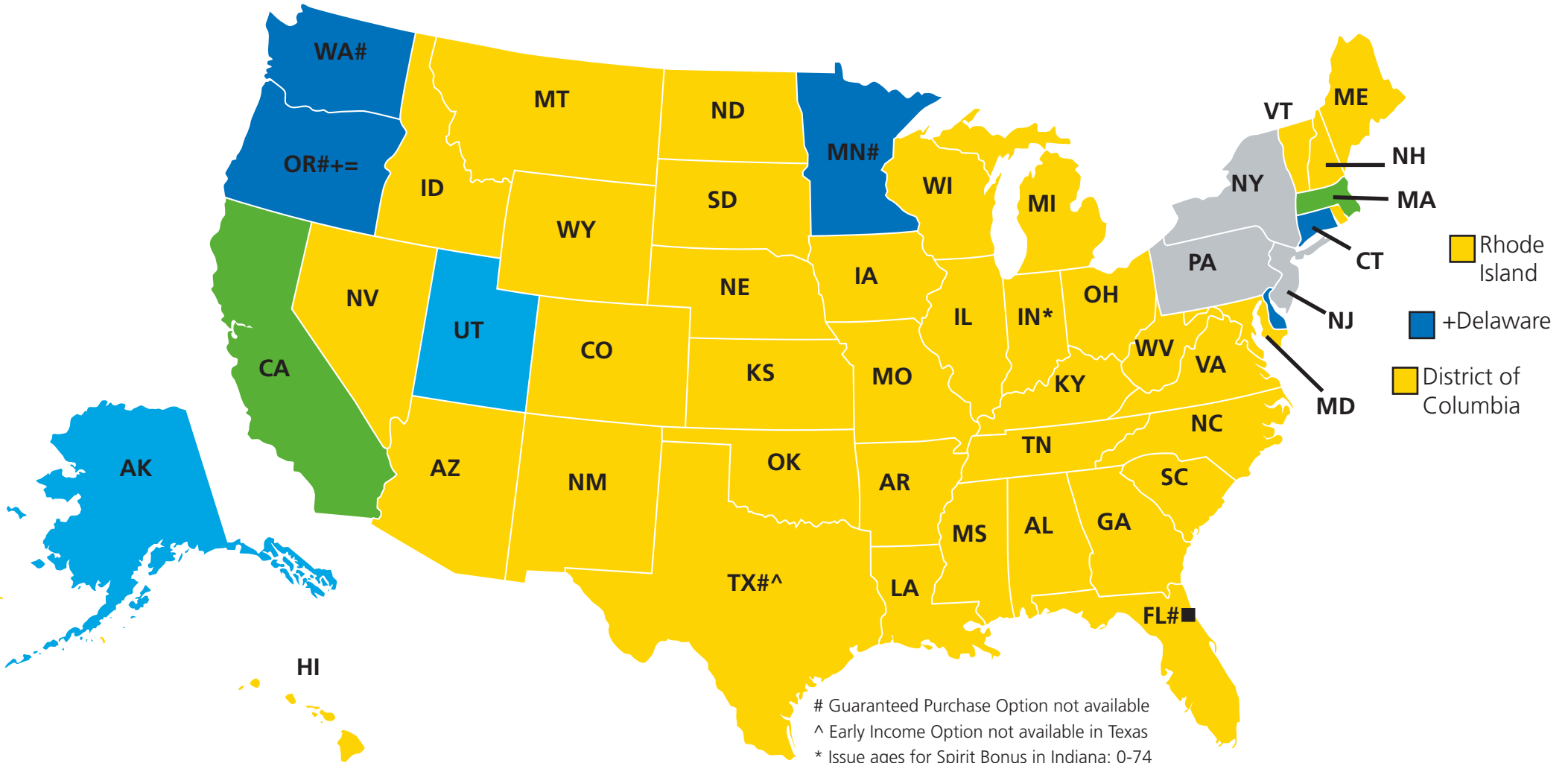
Any rate changes are effective for applications issued after the date indicated on the rate card.

- ¹ All Spirit Series minimum crediting rates are 2% in Oregon.
- * Please check the website for reduced withdrawal charge schedule.
- # Issue ages in Florida for these products: 0-64
- Income Preferred Bonus and Spirit Bonus: Issue ages in Indiana (0-74)

For internal use and Agent Use Only.
Not intended for soliciting annuity sales from the public. Product and Strategy availability varies by state. Issued by: Aviva Life and Annuity Company, West Des Moines, IA



This map shows availability for Spirit Series base products only. See separate map for optional rider availability.



- Rhode Island
- +Delaware
- District of Columbia

Guaranteed Purchase Option not available
 ^ Early Income Option not available in Texas
 * Issue ages for Spirit Bonus in Indiana: 0-74
 ■ Issue ages for Spirit Bonus and Spirit Plus in Florida: 0-64
 + Premium Bonus on Spirit Plus is 5%
 = The Minimum Guaranteed Interest Rate on the Spirit Series is 2% in Oregon.

Issued by: Aviva Life and Annuity Company, West Des Moines, IA

Please check Aviva Live for reduced withdrawal charge schedule on Spirit Plus S.

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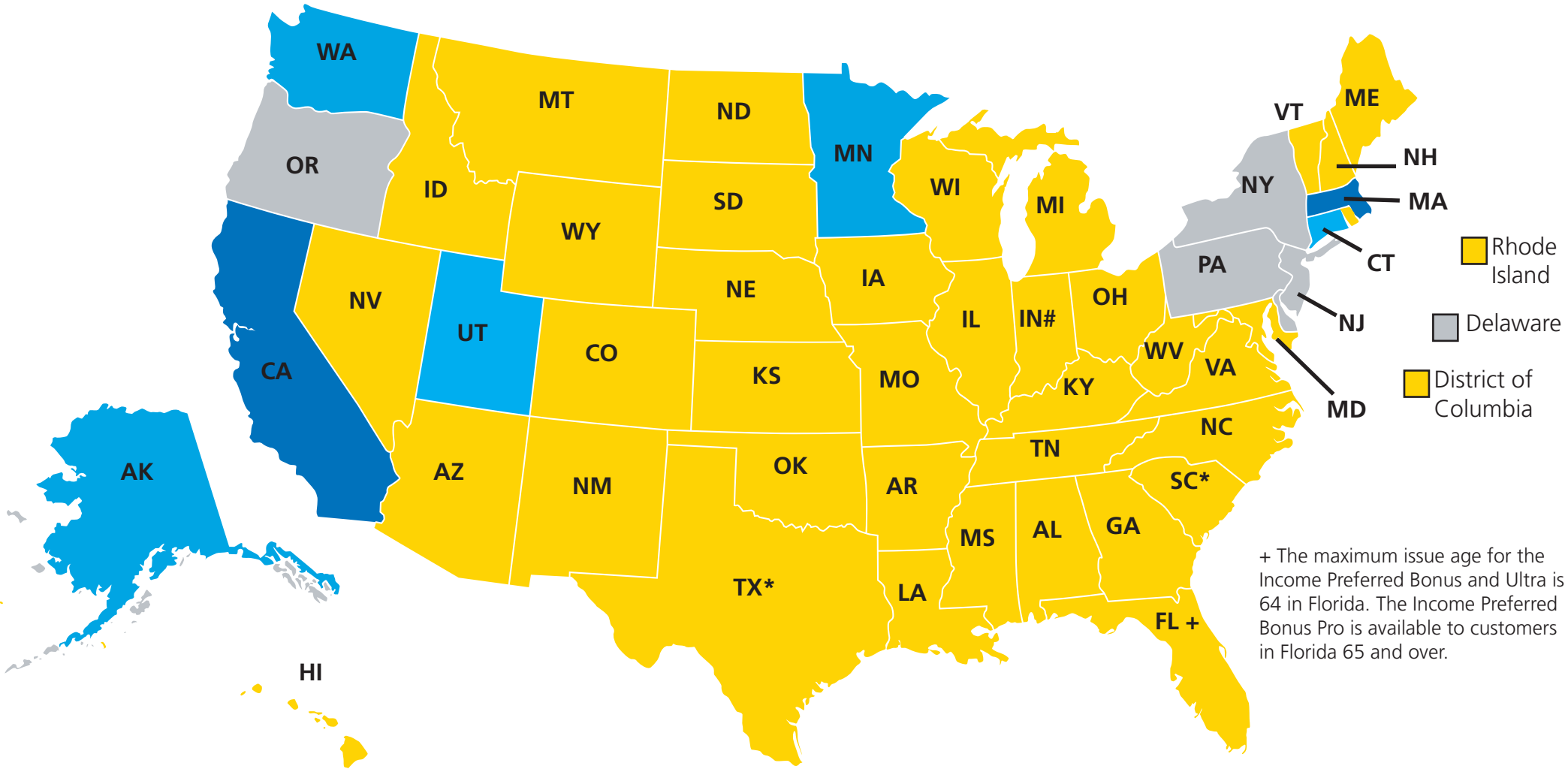
Revised: 01/18/2011

- All base products approved for sale
- All base products approved without Confinement, Terminal Illness and Home Health Waivers
- Spirit 3, 5, 7, and Spirit Plus S approved for sale; Spirit Bonus not approved
- Spirit 3, 5, 7, and Spirit Plus approved for sale; Spirit Bonus not approved
- Spirit Series not approved for sale at this time

INCOME PREFERRED SERIES PRODUCT APPROVALS BY STATE



This map shows availability for Income Preferred Series base products only. See separate map for optional rider availability.



Issued by: Aviva Life and Annuity Company, West Des Moines, IA

* Income Preferred Bonus and Ultra approved with lower withdrawal charges in Texas and South Carolina

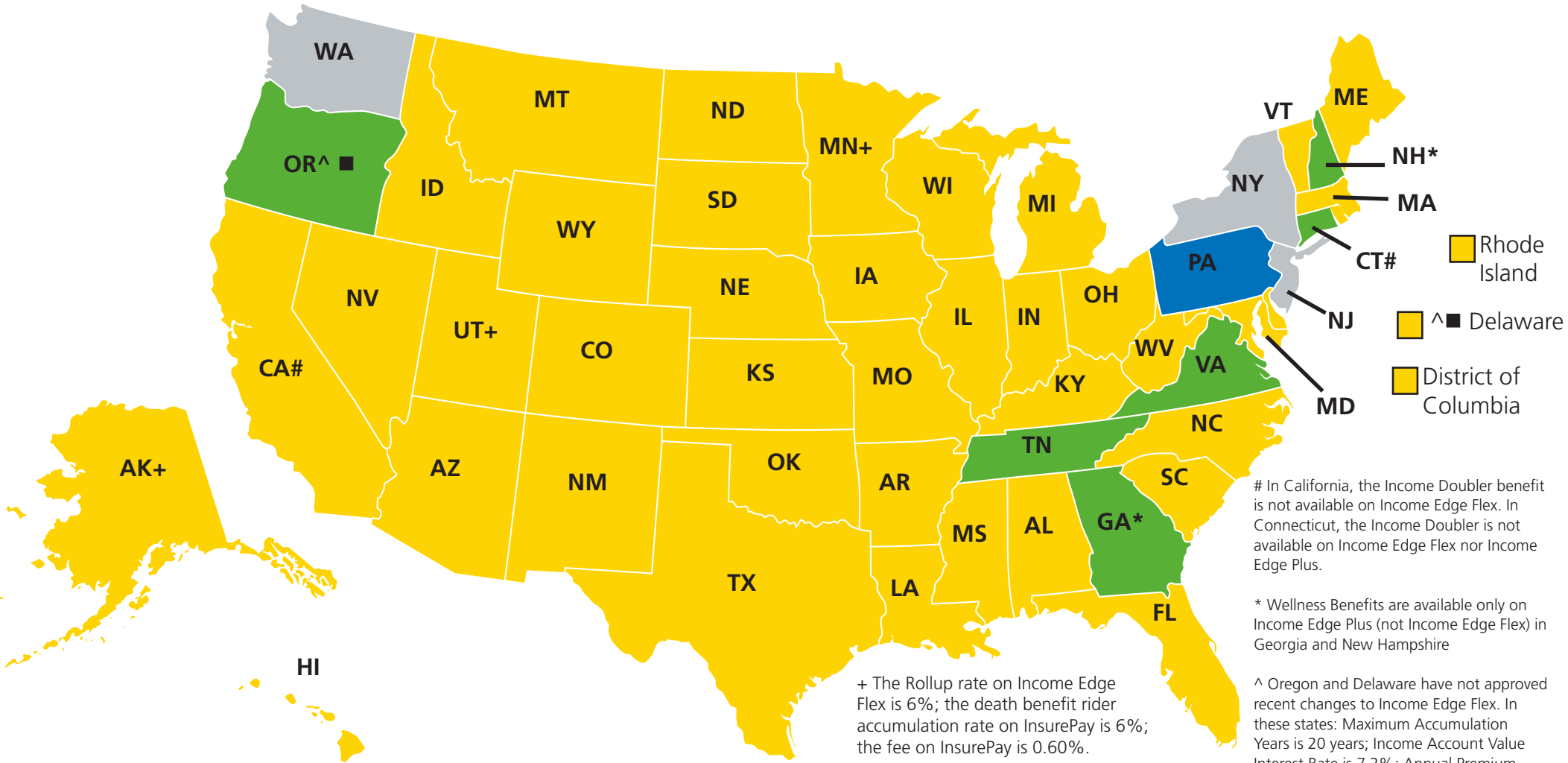
Maximum issue age for Income Preferred Bonus is 74 in Indiana.

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Revised: 7/21/2011

- Income Preferred Series: All products approved for sale
- All base products approved without Confinement, Terminal Illness and Home Health Waivers
- Income Preferred Six, Income Preferred Ten, Income Preferred Bonus S approved
- Income Preferred Series not approved for sale at this time

This map shows availability of the optional riders available on the Income Preferred Series and Spirit Series. See separate maps for base product availability.



In California, the Income Doubler benefit is not available on Income Edge Flex. In Connecticut, the Income Doubler is not available on Income Edge Flex nor Income Edge Plus.

* Wellness Benefits are available only on Income Edge Plus (not Income Edge Flex) in Georgia and New Hampshire

+ The Rollup rate on Income Edge Flex is 6%; the death benefit rider accumulation rate on InsurePay is 6%; the fee on InsurePay is 0.60%.

■ Oregon and Delaware have not approved recent changes to Income Edge Plus. Higher Maximum Annual Lifetime Income Withdrawal percentages still apply

^ Oregon and Delaware have not approved recent changes to Income Edge Flex. In these states: Maximum Accumulation Years is 20 years; Income Account Value Interest Rate is 7.2%; Annual Premium Rate is 0.45%; Higher Maximum Annual Lifetime Income Withdrawal Percentages still apply. On InsurePay, the death benefit rider accumulation rate is 6%; the fee on InsurePay is 0.60%.

Issued by: Aviva Life and Annuity Company, Des Moines, IA

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Revised: 04/21/2011

- Income Edge Plus, Income Edge Flex and InsurePay approved for sale.
- Optional riders approved without Wellness Benefits.
- Income Edge Plus only approved for sale. Income Edge Flex and InsurePay not available.
- Optional riders not available at this time.



Field
Update



December 19, 2011

Aviva announcing product and agent compensation changes

This field update contains information on product changes effective January 6, 2012, as well as a BalancedAllocation Annuity[®] compensation adjustment that will be effective January 27, 2012.

In a dedicated effort to maximize long-term value for your clients and remain at the forefront of our industry, we at Aviva, Annexus, and Genesis are constantly managing the BalancedAllocation Annuity[®] product line and adapting it for optimal market efficiency. As we embark on 2012, global interest rates continue to remain at historically low levels. These low rates, coupled with continuing market volatility, necessitate prudent adjustments for the following:

BalancedAllocation Annuity[®] Series

- Income Advantage[®] Rider roll-up rate will be adjusted from 7% to 6.50%
- Family Endowment Rider[™] roll-up rate will be adjusted from 5% to 4% for BAA 12 and BAA 10 sales that do not include the Income Advantage[®] Rider

BPASelect Annuity[®] Series

- Discontinue sales of the Income Advantage[®] Rider in the BPASelect[®] product line

In addition to the product adjustments, please note that agent compensation will be reduced by 0.50% for all BAA contracts received January 27, 2012, or later.

Please see the [attached rate cards](#) for state approval and rate information.

Applications with cash received by your Marketing Organization through the close of business on Thursday, January 5, 2012, will be credited with the previous product provisions. Rollover applications received by your Marketing Organization through January 5, 2012, will be credited with the previous provisions if the rollover funds are received on or before February 20, 2012. Please note we are allowing a 45-day window (from the effective date of January 6) for rollover funds to be received by Aviva to lock in the current product provisions.

We will NOT be accepting faxed applications to hold the current product provisions. Only hard copy applications received in good order by your Marketing Organization by the end of the day January 5, 2012, will be issued with the current product provisions.

Applications received after these deadlines will require new Income Advantage Rider Certificates of Disclosure forms (for BAA products) and new Family Endowment Rider election forms prior to issue.

Also, please be aware that we will require a new, corrected Product Comparison Worksheet prior to issue for replacement business that misses either the January 5 application deadline or the February 20 funds deadline.

THANK YOU!

These strategic changes will allow us to keep Balanced Allocation Strategy® rates competitive and help you continue to deliver strong policy values for your clients.

Please contact your Marketing Organization for more detailed information about state approvals or if you have further questions about these changes. We welcome your insights and appreciate your commitment to providing your clients with premium service.

BalancedAllocation Annuity™ Series--January 6, 2012



BalancedAllocation Annuity 12™

Maximum Issue Age 76
6% Bonus Maximum Issue Age 76
12 year Surrender Schedule

ALLOCATION OPTIONS				RIDERS OFFERED	
	INDEXED % / DECLARED %	DECLARED RATE	FEE	RIDER	FEE
A	50 / 50	1.00%	2.95%	1 3% Death Benefit	0.60%
B	40 / 60	1.00%	1.95%	2 4% Death Benefit^	0.60%
C	30 / 70	1.00%	0.95%	3 6% Bonus*	0.95%
				4 Income Advantage**	0.95%

BalancedAllocation Annuity 10™

(Available only in Florida)
Maximum Issue Age 76
7% Step Up Maximum Issue Age 76
10 year Surrender Schedule

	INDEXED % / DECLARED %	DECLARED RATE	FEE	RIDER	FEE
A	50 / 50	1.00%	2.95%	1 3% Death Benefit	0.60%
B	40 / 60	1.00%	1.95%	2 4% Death Benefit^	0.60%
C	30 / 70	1.00%	0.95%	3 7% Step Up*	0.95%
				4 Income Advantage**	0.95%

BalancedAllocation Annuity 8™

Maximum Issue Age 80
4% Bonus Maximum Issue Age 80
8 year Surrender Schedule

	INDEXED % / DECLARED %	DECLARED RATE	FEE	RIDER	FEE
A	40 / 60	1.00%	2.95%	1 3% Death Benefit	0.60%
B	35 / 65	1.00%	1.95%	2 4% Death Benefit^	0.60%
C	30 / 70	1.00%	0.95%	3 4% Bonus*#	0.95%
				4 Income Advantage**	0.95%

Any rate changes are effective for applications issued after the date indicated on the rate card.

^A 4% Family Endowment Rider is available for policies that do not include the income rider.

** Income Advantage™ can only be purchased at issue of the BalancedAllocation Annuity™. The minimum age for the rider is 40.

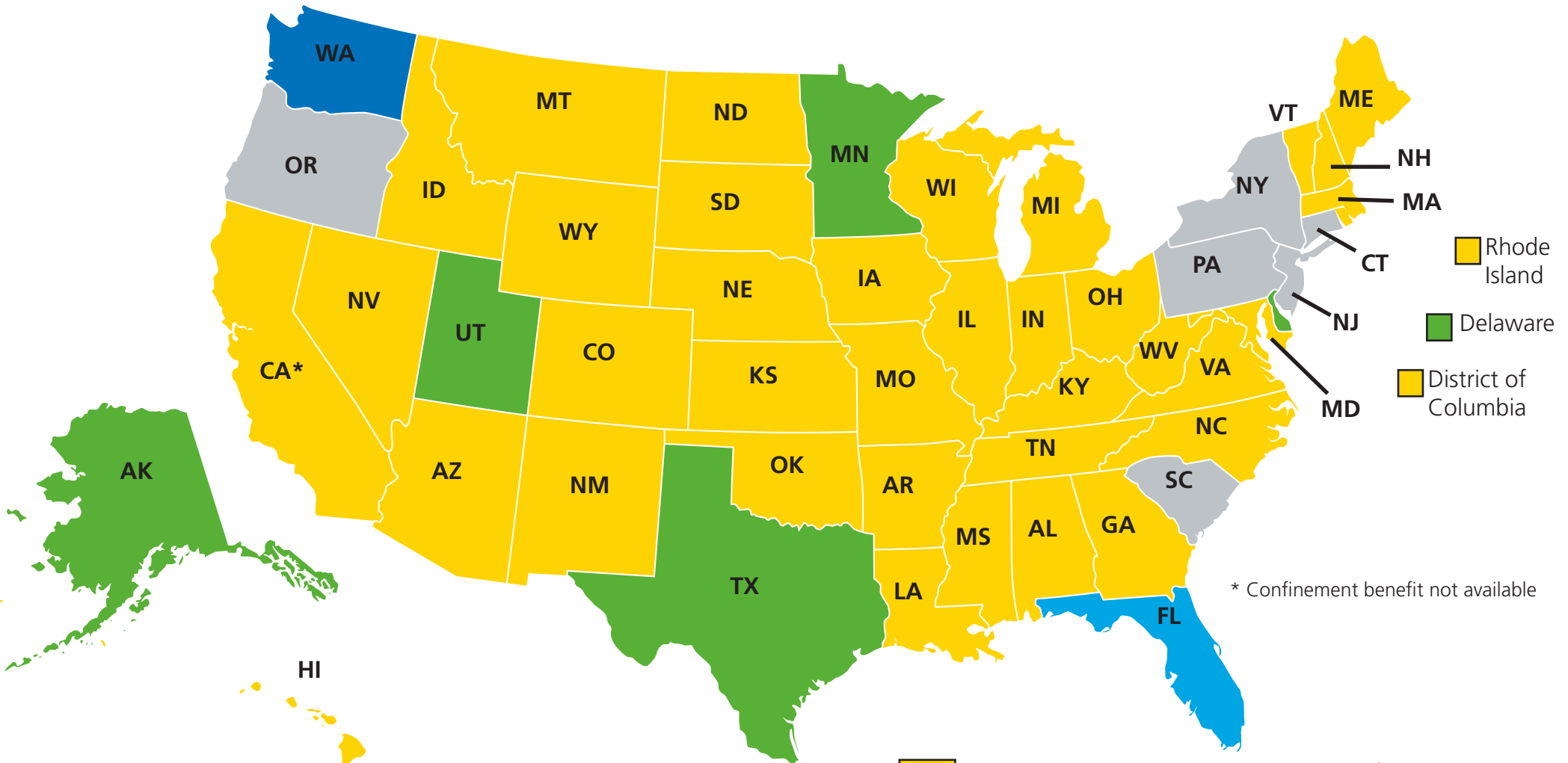
* Includes Death Benefit Rider

In Florida, this is a 4% Step Up

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Products issued by Aviva Life and Annuity Company, Des Moines, IA

BalancedAllocation Annuity™ Series Approvals by State



- BAA 8 and BAA 12 and all riders approved for sale
- BAA 8S approved with all available riders; BAA 12 not approved
- BAA 8S approved; No riders approved for sale
- BAA 8, 10, 12 approved; BAA 12 for issue ages 0-64
- BAA Series not approved for sale at this time

Issued by: Aviva Life and Annuity Company, Des Moines, IA

Please check Aviva Live for reduced withdrawal charge schedule on BAA 8S.

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Revised: 12/14/2011

BPASelect™ Series--January 6, 2012¹



BPASelect 12™

Maximum Issue Age 76
7% Bonus in South Carolina
12 year Surrender Schedule

ALLOCATION OPTIONS				RIDERS OFFERED	
	INDEXED % / DECLARED%	DECLARED RATE	FEE	RIDER	FEE
A	48 / 52	1.50%	2.65%	1 3% Death Benefit	0.60%
B	38 / 62	1.50%	1.60%	2 4% Death Benefit^	0.60%
C	28 / 72	1.50%	0.95%	3 7% Bonus*	1.10%
D	18 / 82	1.50%	0.00%		

BPASelect 10™

Maximum Issue Age 78
4% Bonus Maximum Issue Age 78
10 year Surrender Schedule

	INDEXED % / DECLARED%	DECLARED RATE	FEE	RIDER	FEE
A	48 / 52	1.50%	2.45%	1 3% Death Benefit	0.60%
B	34 / 66	1.50%	1.45%	2 4% Death Benefit^	0.60%
C	20 / 80	1.50%	0.45%	3 4% Bonus*	1.10%

^A 4% Family Endowment Rider is available for all policies

* Includes Death Benefit Rider

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1 Any rate changes are effective for applications received after the date indicated on the rate card.



Field
Update



December 19, 2011

Aviva announcing changes to annuity products effective January 6, 2012

We want to thank you for all of your efforts this year. We are announcing product changes to position ourselves to offer competitive annuities with unique features while maintaining our financial strength during these unprecedented times. The following product changes will be effective for all new business applications received after January 6, 2012:

MultiChoiceSM Lifetime Solutions Annuity

- Reduce roll-up rate by 0.50% on both premium bands

MultiChoiceSM Series

- Reduce LifetimePay Plus Rider roll-up rate by 0.50% on both premium bands
- Adjust the initial accumulation period from 10 to 11 years on the LifetimePay Plus Rider

See [attached rate cards](#) for state approval and rate information.

Please note that changes are being filed in the states of Massachusetts and Oregon. Annuities will be sold with the current product provisions in these states until the changes are approved.

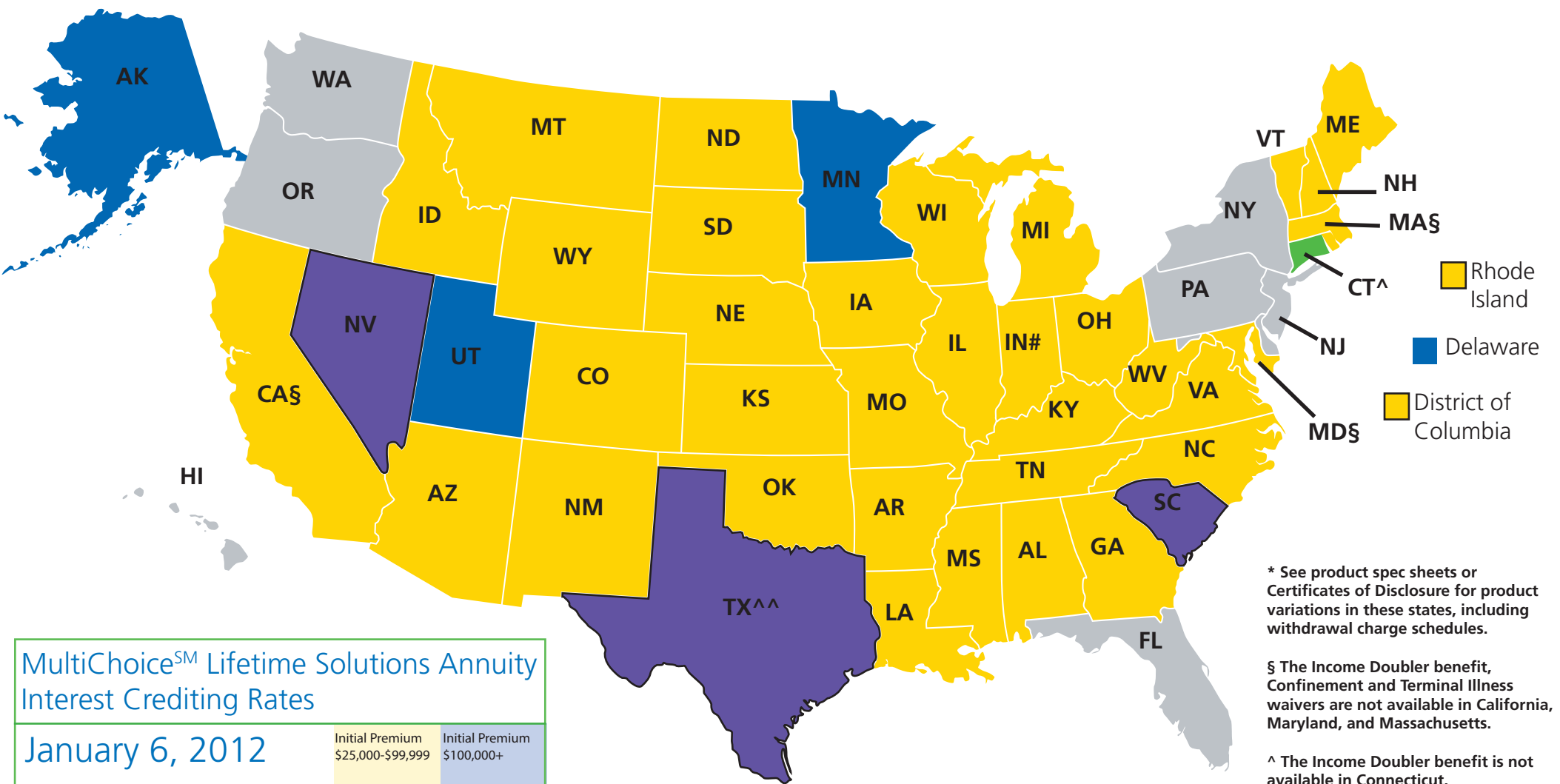
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Applications received after these deadlines will require new product Certificates of Disclosure (for Lifetime Solutions Annuity products) or Income Edge Plus Rider Certificates of Disclosure (for Income Preferred products) prior to issue. For replacement business that misses either the January 6 application deadline or the February 20 funds deadline, we will require a new, corrected Product Comparison Worksheet prior to issue.

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If you have any questions, please contact Sales Support at (800) 255-2405, ext. 6620.



MultiChoiceSM Lifetime Solutions Annuity Interest Crediting Rates

January 6, 2012

	Initial Premium \$25,000-\$99,999	Initial Premium \$100,000+
Issue ages	0-78	0-78
First-Year Premium Bonus	6%	7%
Roll-up Rate	6.50%	7.50%
1-Year P-to-P S&P 500 Index (cap)	3.00%	3.00%
1-Year Monthly Cap Index (cap)	1.55%	1.55%
2-Year Monthly Cap Index (cap)	1.90%	1.90%
Fixed Strategy (1-year guarantee)	1.35%	1.35%
Withdrawal Charge Duration	10 years	10 years

- MultiChoiceSM Lifetime Solutions Annuity approved for sale
- MultiChoiceSM Lifetime Solutions Annuity (S version) approved for sale*
- MultiChoiceSM Lifetime Solutions Annuity (S3 version) approved for sale*
- MultiChoiceSM Lifetime Solutions Annuity (S4 version) approved for sale*
- MultiChoiceSM Lifetime Solutions Annuity not approved for sale at this time

* See product spec sheets or Certificates of Disclosure for product variations in these states, including withdrawal charge schedules.

§ The Income Doubler benefit, Confinement and Terminal Illness waivers are not available in California, Maryland, and Massachusetts.

^ The Income Doubler benefit is not available in Connecticut.

^^ Terminal Illness waiver not available in Texas. Confinement waiver available in year 1 in Texas.

Issue ages in Indiana: 0-74

The following states do not have MVA on the new MLSA product: AK, CT, DE, IN, MD, MN, MO, OH, UT

Annuity Crediting Rates

January 6, 2012

MultiChoiceSM Series

Product (Issue Age)	Initial Premium \$5,000-\$74,999	Initial Premium \$75,000+
MultiChoiceSM Xtra (0-78) • # 6% Premium Bonus on 1st Year Premium		
1-Year P-to-P S&P 500 Index (cap)	2.00%	3.25%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.55%
Withdrawal Charge Duration	10 years	10 years
MultiChoiceSM Xtra Pro (65-78) Available only in Florida 6% Premium Bonus on 1st Year Premium		
1-Year P-to-P S&P 500 Index (cap)	2.00%	3.25%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.55%
Withdrawal Charge Duration	10 years	10 years
MultiChoiceSM Xtra S* (0-78) 4% Premium Bonus in AK, MN, UT. 3% in CT, WA Approved in CT, UT, AK, MN, WA		
1-Year P-to-P S&P 500 Index (cap)	2.00%	2.00%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.00%
Withdrawal Charge Duration	10 years	10 years
MultiChoiceSM Advantage (0-78) # 3% Interest Rate Bonus on 1st Year Crediting Rate		
Fixed Strategy (1-year guarantee)	1.00%	1.45%
Withdrawal Charge Duration	10 years	10 years
MultiChoiceSM Ten (0-78)		
1-Year P-to-P S&P 500 Index (cap)	2.00%	3.25%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.40%
Withdrawal Charge Duration	10 years	10 years
MultiChoiceSM Six (0-80)		
1-Year P-to-P S&P 500 Index (cap)	2.00%	2.75%
1-Year Monthly Cap Index (cap)	1.05%	1.60%
1-Year Average Index (cap)	2.00%	3.25%
Fixed Strategy (1-year guarantee)	1.00%	1.30%
Withdrawal Charge Duration	6 years	6 years

Freedom Series¹

Product (Issue Age)	Initial Premium \$5,000-\$74,999	Initial Premium \$75,000+
FreedomXtra (0-78) • # 4% Premium Bonus on 1st & 2nd Year Premium		
1-Year Guaranteed Fixed	1.00%	1.60%
Withdrawal Charge Duration	10 years	10 years
FreedomPlus (0-78) # 2% Premium Bonus on 1st & 2nd Year Premium		
1-Year Guaranteed Fixed	1.00%	1.55%
Withdrawal Charge Duration	10 years	10 years
FreedomPlus S* (0-78) 2% Premium Bonus on 1st & 2nd Year Premium 5% in OR, DE Approved in CT, DE, MN, OR, PA, WA		
1-Year Guaranteed Fixed	1.00%	1.25%
Withdrawal Charge Duration	10 years	10 years
Freedom 7 (0-81)		
1-Year Guaranteed Fixed	1.00%	1.50%
Withdrawal Charge Duration	7 years	7 years
Freedom 5 (0-83)		
1-Year Guaranteed Fixed	1.00%	1.50%
Withdrawal Charge Duration	5 years	5 years
Freedom 3 (0-85)		
1-Year Guaranteed Fixed	1.00%	1.35%
Withdrawal Charge Duration	3 years	3 years

Rider Charges

Rider (issue ages)	Base Product	Annual Charge
LifetimePay SM Plus (40-80)	MultiChoice SM Series	0.75%
LifetimePay SM Flex (40-85)	Freedom Series	0.50%
InsurePay SM (0-85)	Freedom Series	0.40%

Any rate changes are effective for applications issued after the date indicated on the rate card.

- 1 All Freedom Series minimum crediting rates are 2% in Oregon.
 * Please check the website for reduced withdrawal charge schedule.
 # Issue ages in Florida for these products: 0-64
 • MultiChoice Xtra and FreedomXtra: Issue ages in Indiana (0-74)

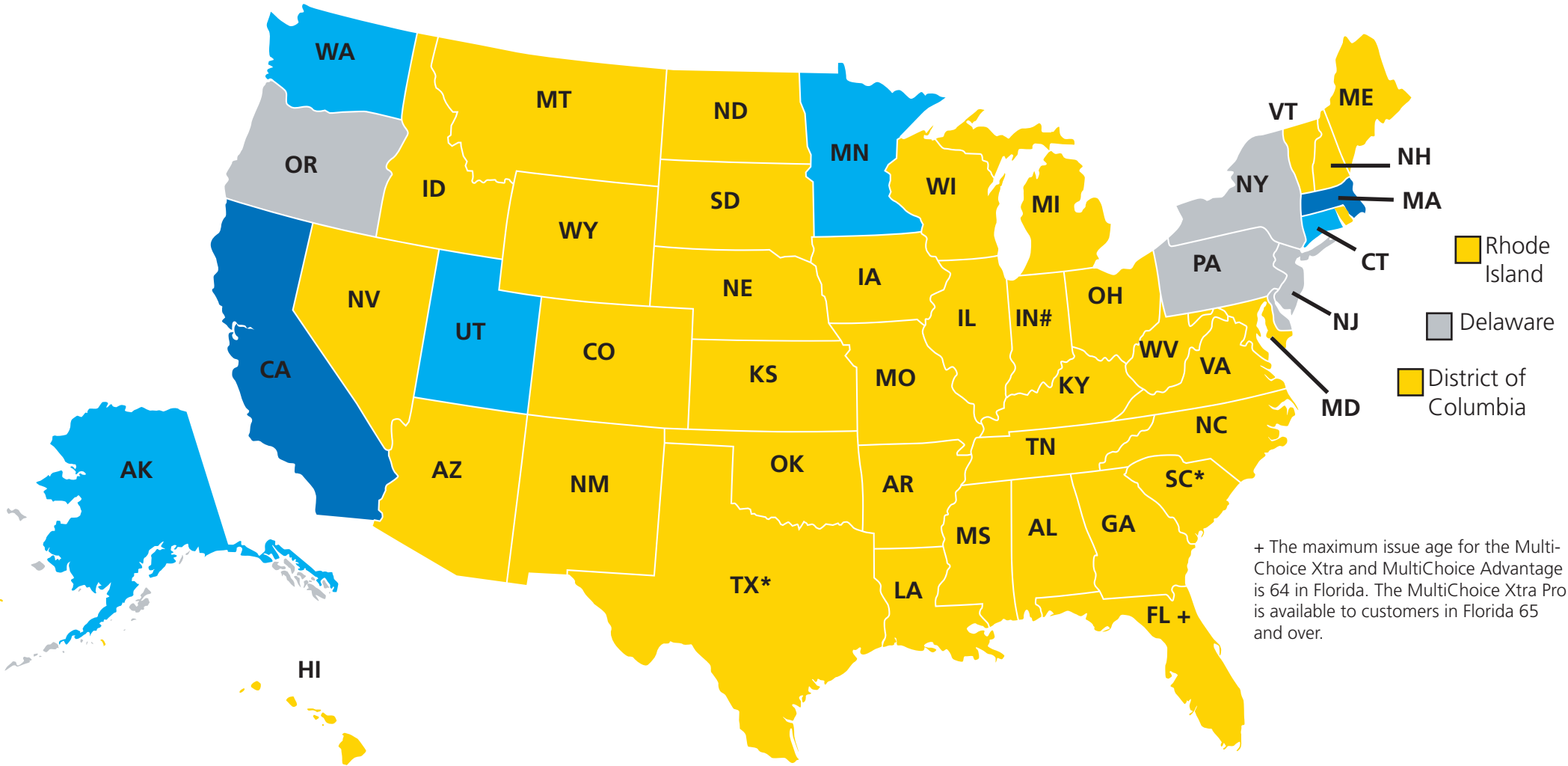
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NEW MULTICHOICE SERIES PRODUCT APPROVALS BY STATE



This map shows availability for MultiChoiceSM Series base products only. See separate map for optional rider availability.



+ The maximum issue age for the MultiChoice Xtra and MultiChoice Advantage is 64 in Florida. The MultiChoice Xtra Pro is available to customers in Florida 65 and over.

Issued by: Aviva Life and Annuity Company, West Des Moines, IA

* MultiChoiceSM Xtra and MultiChoiceSM Advantage approved with reduced withdrawal charges in Texas and South Carolina.

Maximum issue age for MultiChoiceSM Xtra in Indiana is 74.

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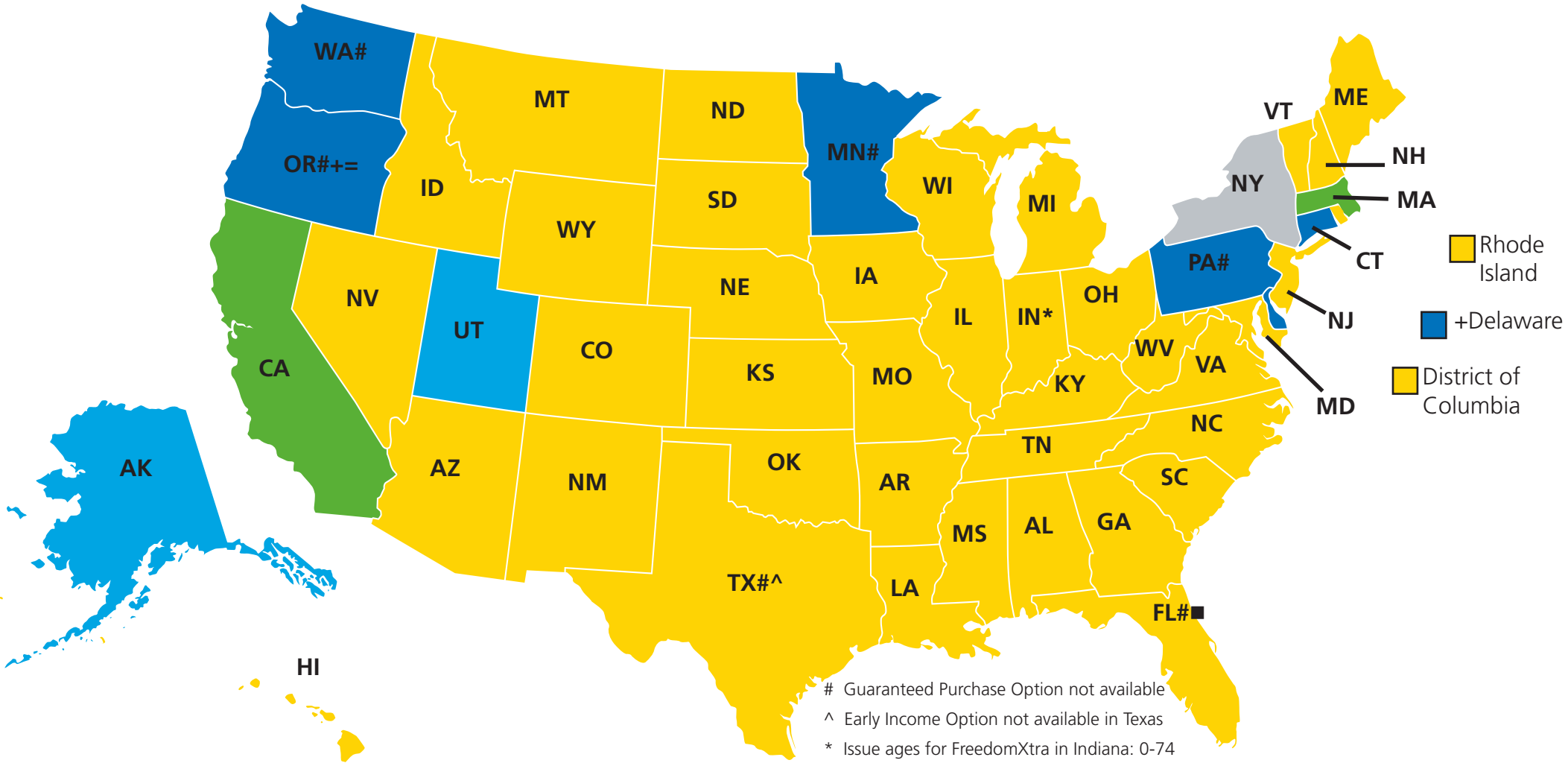
Revised: 9/30/2011

- New MultiChoiceSM Series: All products approved for sale
- All base products approved without Confinement and Terminal Illness Waivers
- MultiChoiceSM Ten, MultiChoiceSM Six approved, MultiChoiceSM Xtra S approved.
- New MultiChoiceSM Series not approved for sale at this time

FREEDOM SERIES PRODUCT APPROVALS BY STATE



This map shows availability for Freedom Series base products only. See separate map for optional rider availability.



Guaranteed Purchase Option not available
 ^ Early Income Option not available in Texas
 * Issue ages for FreedomXtra in Indiana: 0-74
 ■ Issue ages for FreedomXtra and FreedomPlus in Florida: 0-64
 + Premium Bonus on FreedomPlus is 5%
 = The Minimum Guaranteed Interest Rate on the Freedom Series is 2% in Oregon.

- All base products approved for sale
- All base products approved without Confinement, Terminal Illness and Home Health Waivers
- Freedom 3, 5, 7, and FreedomPlus S approved for sale; FreedomXtra not approved
- Freedom 3, 5, 7, and FreedomPlus approved for sale; FreedomXtra not approved
- Freedom Series not approved for sale at this time

Issued by: Aviva Life and Annuity Company, West Des Moines, IA

Please check Aviva Live for reduced withdrawal charge schedule on FreedomPlus S.

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