

HBW Income Advantage Term Contest

Results as of 4/29/2010

Rank	Producer	IMO	Region	Policy Count	Periodic Premium	Qualified: (minimum 10 paid cases)
1	4FR30 TUIRAN,MARTIN	0BC21 GOLDSMITH,ROBERT	07 - Texas	14.5	8,144	Yes
2	1EC15 BROERSMA,JOEL	1EC15 BROERSMA,JOEL	18 - Great Lakes	10	3,781	Yes
3	58207 PALEY,THOMAS	58207 PALEY,THOMAS	13 - Mountain States	8	5,558	No
4	3LQ65 HOLLINS,DAVID	58207 PALEY,THOMAS	13 - Mountain States	6.3	6,942	No
5	8BC91 COLLINS,CYNTHIA	58207 PALEY,THOMAS	13 - Mountain States	6	2,562	No
6	7CX14 MALDONADO,MARK	58207 PALEY,THOMAS	13 - Mountain States	6	3,556	No
7	1J484 KIRKIKIS,STAN	1J484 KIRKIKIS,STAN	16 - South	6	2,405	No
8	0QZ02 ZAVALA,JORGE	0JV13 MEZA,JORGE	15 - S California	5	1,695	No
9	8BC09 JORDAN,MARIA	1J484 KIRKIKIS,STAN	16 - South	5	1,916	No
10	3LQ39 IBARRA,INOCENCIO	0JV13 MEZA,JORGE	15 - S California	5	1,500	No
11	0WL75 NOEL,CHANEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	5	3,257	No
12	8BW81 TERPSTRA,COREY	1EC15 BROERSMA,JOEL	18 - Great Lakes	4.5	1,178	No
13	0WF73 REGIS,JOVENEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	4	2,326	No
14	7XV50 QUEZADA,MARIA	58207 PALEY,THOMAS	13 - Mountain States	4	2,388	No
15	7CZ58 SHORT,ROBERT	0JV13 MEZA,JORGE	15 - S California	4	1,688	No
16	1EB62 FERNANDEZ,ARMANDO	3MT86 CRAWFORD AND ASSOCIATES FINANCIAL SVCS	08 - Northwest	4	1,715	No
17	8BX32 TELLES,MICHAEL	58207 PALEY,THOMAS	13 - Mountain States	3.8	2,655	No
18	8BC82 VOLTAIRE,JEAN	0VY92 AUGUSTIN,JACQUES	06 - S Florida	3	869	No
19	7XT22 MURPHY,EDWIN	0VY92 AUGUSTIN,JACQUES	06 - S Florida	3	1,688	No
20	7XQ85 LONGCORE,KEITH	1EC15 BROERSMA,JOEL	18 - Great Lakes	3	595	No
21	7XN32 CARTER,WILLIAM	0RM21 REINHOLD,CHARLES	18 - Great Lakes	3	2,479	No
22	5BR62 GARCIA,RUDY	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	3	1,058	No
23	4FQ04 ACOSTA,PEDRO	0BC21 GOLDSMITH,ROBERT	07 - Texas	3	3,522	No
24	3WD45 WAITS,CHARLES	0VY92 AUGUSTIN,JACQUES	06 - S Florida	3	2,371	No
25	0VE41 DELOUIS,FRITZ	0VY92 AUGUSTIN,JACQUES	06 - S Florida	3	977	No
26	1EA23 HOLGUIN,RAY	58207 PALEY,THOMAS	13 - Mountain States	2	5,634	No
27	8BX08 CARR,LAURA	58207 PALEY,THOMAS	13 - Mountain States	2	1,394	No
28	1M634 KIRKIKIS,ACHILLEA	1J484 KIRKIKIS,STAN	16 - South	2	916	No
29	0VX82 ST,FINANCIA	0VY92 AUGUSTIN,JACQUES	06 - S Florida	2	1,639	No
30	1VZ70 SHELTON,EARL	1J484 KIRKIKIS,STAN	16 - South	2	1,358	No
31	1E354 TERRY,GLENN	0JV13 MEZA,JORGE	15 - S California	2	950	No
32	8BC19 FOLEY,STEPHEN	1Z920 CRAWFORD,JEFF	08 - Northwest	2	3,975	No
33	0VY92 AUGUSTIN,JACQUES	0VY92 AUGUSTIN,JACQUES	06 - S Florida	2	2,430	No
34	7XW40 WILLIAMS,ANGELINE	0VY92 AUGUSTIN,JACQUES	06 - S Florida	2	1,262	No
35	3CC96 LINDER,MIKE	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	2	638	No
36	1BB01 LOPES,JAMES	1Z921 CRAWFORD,JAMES	08 - Northwest	2	3,620	No
37	0WF27 ROTENBERG,RON	0JV13 MEZA,JORGE	15 - S California	2	2,818	No
38	7XV32 MERRILL,SID	0X633 HOOVER,REX	13 - Mountain States	2	794	No
39	7XP56 DUNN,WILLIAM	0X633 HOOVER,REX	13 - Mountain States	2	3,305	No
40	3S784 IRWIN,JASON	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	2	2,323	No
41	1BY82 WACHOWSKI,THOMAS	0RM21 REINHOLD,CHARLES	18 - Great Lakes	2	483	No
42	0UP51 FLORES,VICTOR	0JV13 MEZA,JORGE	15 - S California	2	570	No
43	1J397 WALTON,WARREN	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	2	2,608	No
44	7CS05 STERLING,MELROY	0VY92 AUGUSTIN,JACQUES	06 - S Florida	2	980	No
45	4AP53 HORSEY,JAY	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	2	1,702	No

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46	6CX86 IMHOFF,KEVIN	6CX86 IMHOFF,KEVIN	18 - Great Lakes	2	1,406	No
47	5BQ49 SINGLETON,BARBARA	4FS61 MOORE,DOMINIQUE	08 - Northwest	2	3,448	No
48	0JV13 MEZA,JORGE	0JV13 MEZA,JORGE	15 - S California	2	1,516	No
49	4FS45 SIMON,ADAM	0RM21 REINHOLD,CHARLES	18 - Great Lakes	2	673	No
50	8BC57 PINEDA,OLGA	0BC21 GOLDSMITH,ROBERT	07 - Texas	1.5	1,512	No
51	3CC89 GACHETTE,JEAN	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1.5	1,092	No
52	0HE61 WRIGHT,HARRY	58207 PALEY,THOMAS	13 - Mountain States	1.5	763	No
53	3LQ22 SANCHEZ,JOSE	58207 PALEY,THOMAS	13 - Mountain States	1.2	1,000	No
54	G5722T6497 QUEZADA,MARIA	G5722 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	1	343	No
55	0FW72 WASHINGTON,RODNEY	58207 PALEY,THOMAS	13 - Mountain States	1	597	No
56	5BP20 JONES,GWENDOLYN	0JV13 MEZA,JORGE	15 - S California	1	1,611	No
57	5BP62 BENJAMIN,OULOVIO	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	696	No
58	5BQ44 MENENDEZ,STERLING	58207 PALEY,THOMAS	13 - Mountain States	1	1,321	No
59	1G623 PERKO,JOHN	0RM21 REINHOLD,CHARLES	18 - Great Lakes	1	496	No
60	1EE61 FRANCOIS,SMITH	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	308	No
61	8BY33 SERVIUS,ALEXANDRE	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	581	No
62	7CP06 FARQUHARSON,RICHARD	0X633 HOOVER,REX	13 - Mountain States	1	566	No
63	8BY27 BURNETTE,JACOB	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	1	255	No
64	7CP82 JOSEPH,ISAAC	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	771	No
65	1L484 MILLAN,JAIME	0JV13 MEZA,JORGE	15 - S California	1	1,195	No
66	4AQ90 WHEELER,DAVID	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	1	684	No
67	8BW99 MCLEAN,JEROME	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	565	No
68	3WD98 GUTIERREZ,KENNETH	0RM21 REINHOLD,CHARLES	18 - Great Lakes	1	498	No
69	0XQ49 BEAUPLAN,JEAN-CLAUDE	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	862	No
70	1Z920 CRAWFORD,JEFF	1Z920 CRAWFORD,JEFF	08 - Northwest	1	1,472	No
71	7CZ94 GAMARRA,CESAR	0BC21 GOLDSMITH,ROBERT	07 - Texas	1	421	No
72	7GZ96 PAUL,JEAN	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	266	No
73	7XN18 JULMEUS,EVANEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	606	No
74	1EC19 BRANDFAST,DAN	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	1	1,192	No
75	3WB55 ORDONEZ,CARLOS	0JV13 MEZA,JORGE	15 - S California	1	374	No
76	4FS88 ILTEUS,NATASHA	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	774	No
77	7XQ90 CRUTCHER,LESLIE	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	1	341	No
78	7XQ98 ACCIUS,PATRICIA	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	688	No
79	7XR60 WOOD,THOMAS	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	1	812	No
80	8BC84 CARR,ROBERT	1EC15 BROERSMA,JOEL	18 - Great Lakes	1	773	No
81	7XS40 HARRIS,KARIM	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	272	No
82	7XS46 ARRIETA,PHILIP	0RM21 REINHOLD,CHARLES	18 - Great Lakes	1	683	No
83	7XS48 MARC,ROGER	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	294	No
84	3CB48 GODFREY,JAMES	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	1	1,698	No
85	4FS32 BOILEAU,FRANCIUS	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	1,637	No
86	7XT38 SMITH,RONALD	58207 PALEY,THOMAS	13 - Mountain States	1	981	No
87	7XT50 ZAPATA,MARBELIS	0BC21 GOLDSMITH,ROBERT	07 - Texas	1	300	No
88	3CC03 OLA,JOHN	58207 PALEY,THOMAS	13 - Mountain States	1	773	No
89	4FR80 MAGLOIRE,ERIC	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	614	No
90	7XW51 GWALTNEY,CHARLES	1J484 KIRKIKIS,STAN	16 - South	1	974	No

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91	7XV08 VIARD,MARIE	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	412	No
92	4FT79 CAJUSTE,OSNEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	1,552	No
93	7XV48 EWELL,RICHARD	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	1	824	No
94	7XW28 JEAN,PIERRE	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	752	No
95	7XW21 DOMINGUEZ,EVELYN	3MT86 CRAWFORD AND ASSOCIATES FINANCIAL SVCS	08 - Northwest	1	464	No
96	7XU49 NORRIS,MARGARET	58207 PALEY,THOMAS	13 - Mountain States	0.9	202	No