



SALES DEVELOPMENT TEAM

Using their experience, industry knowledge and product savvy, our team of dedicated professionals stands ready to answer your questions and address all of your annuity sales inquiries.

DENNIS LEE - As a former multi-million dollar annuity producer, Dennis Lee has first-hand knowledge of what it takes to succeed in the financial services industry. He holds his Series 7 and life and health license, and draws on his sales, teaching and coaching background to provide the guidance and support that helps agents write more premium.

MATT JAKSA - A licensed insurance professional himself, Matt Jaksa specializes in case design and the creation of sales ideas that can help agents make a difference in their clients' lives. He relies on his financial services background and product knowledge to build strong relationships with his agents and develop distinct solutions that meet their needs.

FRANK GOWER - With more than two decades of diversified sales and field experience, Frank Gower has helped independent annuity agents of all backgrounds grow their production. He thrives on overcoming challenges and ensures that every agent with whom he does business has the tools and resources needed to do their job successfully.

MIKE VILLANUEVA - Since 1997, Mike Villanueva has helped agents write hundreds of millions of dollars in annuity premium using his comprehensive product knowledge and ability to answer agents' most challenging questions. He understands the importance of addressing clients' unique needs and is committed to creating customized, workable solutions for every situation.

We look forward to helping you take your annuity sales to the next level.

Please contact us at
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