

HBW Income Advantage Term Contest

Results as of 4/14/2010

Rank	Producer	IMO	Policy Count	Periodic Premium	Qualified: (minimum 10 paid cases)
1	4FR30 TUIRAN,MARTIN	0BC21 GOLDSMITH,ROBERT	11.5	6,527	Yes
2	58207 PALEY,THOMAS	58207 PALEY,THOMAS	8	5,558	No
3	1EC15 BROERSMA,JOEL	1EC15 BROERSMA,JOEL	8	2,686	No
4	7CX14 MALDONADO,MARK	58207 PALEY,THOMAS	7	5,309	No
5	3LQ65 HOLLINS,DAVID	58207 PALEY,THOMAS	6.3	6,942	No
6	8BC91 COLLINS,CYNTHIA	58207 PALEY,THOMAS	6	2,369	No
7	0QZ02 ZAVALA,JORGE	0JV13 MEZA,JORGE	5	1,695	No
8	3LQ39 IBARRA,INOCENCIO	0JV13 MEZA,JORGE	5	1,500	No
9	1J484 KIRKIKIS,STAN	1J484 KIRKIKIS,STAN	5	2,150	No
10	0WL75 NOEL,CHANEL	0VY92 AUGUSTIN,JACQUES	5	3,257	No
11	8BC09 JORDAN,MARIA	1J484 KIRKIKIS,STAN	4	1,516	No
12	7XV50 QUEZADA,MARIA	58207 PALEY,THOMAS	4	2,388	No
13	1EB62 FERNANDEZ,ARMANDO	3MT86 CRAWFORD AND ASSOCIATES FINANCIAL SVCS	4	1,715	No
14	8BW81 TERPSTRA,COREY	1EC15 BROERSMA,JOEL	3.5	841	No
15	8BC82 VOLTAIRE,JEAN	0VY92 AUGUSTIN,JACQUES	3	869	No
16	7XT22 MURPHY,EDWIN	0VY92 AUGUSTIN,JACQUES	3	1,688	No
17	7XQ85 LONGCORE,KEITH	1EC15 BROERSMA,JOEL	3	595	No
18	5BR62 GARCIA,RUDY	4WX38 ROLAND H DORTCH COMPANY	3	1,058	No
19	4FQ04 ACOSTA,PEDRO	0BC21 GOLDSMITH,ROBERT	3	3,522	No
20	0VE41 DELOUIS,FRITZ	0VY92 AUGUSTIN,JACQUES	3	977	No
21	0WF73 REGIS,JOVENEL	0VY92 AUGUSTIN,JACQUES	2.5	1,450	No
22	8BX08 CARR,LAURA	58207 PALEY,THOMAS	2	1,394	No
23	0WF27 ROTENBERG,RON	0JV13 MEZA,JORGE	2	2,818	No
24	1E354 TERRY,GLENN	0JV13 MEZA,JORGE	2	950	No
25	1M634 KIRKIKIS,ACHILLEA	1J484 KIRKIKIS,STAN	2	916	No
26	0UP51 FLORES,VICTOR	0JV13 MEZA,JORGE	2	570	No
27	1VZ70 SHELTON,EARL	1J484 KIRKIKIS,STAN	2	1,358	No
28	1EA23 HOLGUIN,RAY	58207 PALEY,THOMAS	2	5,634	No
29	1J397 WALTON,WARREN	1EC03 BRANDFAST AND ASSOCIATES INC	2	2,608	No
30	7XW40 WILLIAMS,ANGELINE	0VY92 AUGUSTIN,JACQUES	2	1,262	No
31	3CC96 LINDER,MIKE	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	2	638	No
32	7XV32 MERRILL,SID	0X633 HOOVER,REX	2	794	No
33	0VY92 AUGUSTIN,JACQUES	0VY92 AUGUSTIN,JACQUES	2	2,430	No
34	7XP56 DUNN,WILLIAM	0X633 HOOVER,REX	2	3,305	No
35	7XN32 CARTER,WILLIAM	0RM21 REINHOLD,CHARLES	2	1,155	No
36	3S784 IRWIN,JASON	4WX38 ROLAND H DORTCH COMPANY	2	2,323	No
37	7CZ58 SHORT,ROBERT	0JV13 MEZA,JORGE	2	1,028	No
38	7CS05 STERLING,MELROY	0VY92 AUGUSTIN,JACQUES	2	980	No

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39	3WD45 WAITS,CHARLES	0VY92 AUGUSTIN,JACQUES	2	1,800	No
40	0JV13 MEZA,JORGE	0JV13 MEZA,JORGE	2	1,516	No
41	4AP53 HORSEY,JAY	4WX38 ROLAND H DORTCH COMPANY	2	1,702	No
42	5BQ49 SINGLETON,BARBARA	4FS61 MOORE,DOMINIQUE	2	3,448	No
43	4FS45 SIMON,ADAM	0RM21 REINHOLD,CHARLES	2	673	No
44	8BC57 PINEDA,OLGA	0BC21 GOLDSMITH,ROBERT	1.5	1,512	No
45	0HE61 WRIGHT,HARRY	58207 PALEY,THOMAS	1.5	763	No
46	G5722T6497 QUEZADA,MARIA	G5722 HBW INSURANCE & FINANCIAL SERVICES INC	1	760	No
47	1EC19 BRANDFAST,DAN	1EC03 BRANDFAST AND ASSOCIATES INC	1	1,192	No
48	4FT79 CAJUSTE,OSNEL	0VY92 AUGUSTIN,JACQUES	1	1,552	No
49	4FS32 BOILEAU,FRANCIUS	0VY92 AUGUSTIN,JACQUES	1	1,637	No
50	5BP20 JONES,GWENDOLYN	0JV13 MEZA,JORGE	1	1,611	No
51	5BP62 BENJAMIN,OULOVIO	0VY92 AUGUSTIN,JACQUES	1	696	No
52	5BQ44 MENENDEZ,STERLING	58207 PALEY,THOMAS	1	1,321	No
53	1L484 MILLAN,JAIME	0JV13 MEZA,JORGE	1	1,195	No
54	4AQ90 WHEELER,DAVID	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	1	684	No
55	6CX86 IMHOFF,KEVIN	6CX86 IMHOFF,KEVIN	1	267	No
56	7CP06 FARQUHARSON,RICHARD	0X633 HOOVER,REX	1	566	No
57	3CB48 GODFREY,JAMES	1EC03 BRANDFAST AND ASSOCIATES INC	1	1,698	No
58	7CP82 JOSEPH,ISAAC	0VY92 AUGUSTIN,JACQUES	1	771	No
59	8BC84 CARR,ROBERT	1EC15 BROERSMA,JOEL	1	773	No
60	3WD98 GUTIERREZ,KENNETH	0RM21 REINHOLD,CHARLES	1	498	No
61	3CC03 OLA,JOHN	58207 PALEY,THOMAS	1	773	No
62	0FW72 WASHINGTON,RODNEY	58207 PALEY,THOMAS	1	597	No
63	8BC19 FOLEY,STEPHEN	1Z920 CRAWFORD,JEFF	1	3,599	No
64	3CC89 GACHETTE,JEAN	0VY92 AUGUSTIN,JACQUES	1	735	No
65	7GZ96 PAUL,JEAN	0VY92 AUGUSTIN,JACQUES	1	266	No
66	7XN18 JULMEUS,EVANEL	0VY92 AUGUSTIN,JACQUES	1	606	No
67	3WB55 ORDONEZ,CARLOS	0JV13 MEZA,JORGE	1	374	No
68	7XW51 GWALTNEY,CHARLES	1J484 KIRKIKIS,STAN	1	974	No
69	3LQ22 SANCHEZ,JOSE	58207 PALEY,THOMAS	1	839	No
70	7XQ98 ACCIUS,PATRICIA	0VY92 AUGUSTIN,JACQUES	1	688	No
71	7XR60 WOOD,THOMAS	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	1	812	No
72	7XW28 JEAN,PIERRE	0VY92 AUGUSTIN,JACQUES	1	752	No
73	7XS40 HARRIS,KARIM	0VY92 AUGUSTIN,JACQUES	1	272	No
74	7XS48 MARC,ROGER	0VY92 AUGUSTIN,JACQUES	1	294	No
75	1BB01 LOPES,JAMES	1Z921 CRAWFORD,JAMES	1	1,123	No
76	7XW21 DOMINGUEZ,EVELYN	3MT86 CRAWFORD AND ASSOCIATES FINANCIAL SVCS	1	464	No

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77	7XT38 SMITH, RONALD	58207 PALEY, THOMAS	1	981	No
78	7XT50 ZAPATA, MARBELIS	0BC21 GOLDSMITH, ROBERT	1	300	No
79	0XQ49 BEAUPLAN, JEAN-CLAUDE	0VY92 AUGUSTIN, JACQUES	1	862	No
80	7XV48 EWELL, RICHARD	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	1	824	No
81	7XV08 VIARD, MARIE	0VY92 AUGUSTIN, JACQUES	1	412	No
82	1EE61 FRANCOIS, SMITH	0VY92 AUGUSTIN, JACQUES	1	308	No
83	1EB74 NEMITZ, JENNY	0JV13 MEZA, JORGE	0.8	271	No
84	3WC70 CUBY, WALTER	58207 PALEY, THOMAS	0.7	2,369	No
85	7XU26 FISHER, MICHAEL	6DP49 HBW INS & FIN SERV INC	0.7	130	No
86	1U452 BURNS, ANNETTE	0JV13 MEZA, JORGE	0.5	123	No
87	7XR89 HYDER, MARVIN	1EC15 BROERSMA, JOEL	0.5	298	No
88	7XU51 LOMAX, ALAN	58207 PALEY, THOMAS	0.5	455	No
89	3LS70 HOLLINS, RHONDA	58207 PALEY, THOMAS	0.5	608	No
90	7CR46 MARTINDALE, MICHAEL	6CX86 IMHOFF, KEVIN	0.5	291	No
91	7CX75 MARLINS INSURANCE	0VY92 AUGUSTIN, JACQUES	0.5	631	No
92	0KF53 NUNEZ, RUDY	58207 PALEY, THOMAS	0.5	330	No
93	7CX02 IMHOFF, RUTH	6CX86 IMHOFF, KEVIN	0.5	291	No
94	4FP63 MORRIS, LEO	58207 PALEY, THOMAS	0	0	No
95	7XT36 GENELUS, HENRY	0VY92 AUGUSTIN, JACQUES	0	-90	No
96	7CP77 ST, DJENANE	0VY92 AUGUSTIN, JACQUES	0	-263	No