

HBW Income Advantage Term Contest

Results as of 6/06/2010

Rank	Producer	IMO	Region	Policy Count	Periodic Premium	Qualified: (minimum 10 paid cases)
1	0WL75 NOEL,CHANEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	11.05	9,714	Yes
2	3LQ65 HOLLINS,DAVID	58207 PALEY,THOMAS	13 - Mountain States	10.3	8,493	Yes
3	4FR30 TUIRAN,MARTIN	0BC21 GOLDSMITH,ROBERT	07 - Texas	14.5	8,144	Yes
4	0QZ02 ZAVALA,JORGE	0JV13 MEZA,JORGE	15 - S California	12	4,980	Yes
5	1EC15 BROERSMA,JOEL	1EC15 BROERSMA,JOEL	18 - Great Lakes	12.5	4,748	Yes
6	5BQ49 SINGLETON,BARBARA	4FS61 MOORE,DOMINIQUE	08 - Northwest	3	6,416	No
7	1EA23 HOLGUIN,RAY	58207 PALEY,THOMAS	13 - Mountain States	2	5,634	No
8	58207 PALEY,THOMAS	58207 PALEY,THOMAS	13 - Mountain States	8	5,558	No
9	8BC19 FOLEY,STEPHEN	1Z920 CRAWFORD,JEFF	08 - Northwest	3	4,809	No
10	1BB01 LOPES,JAMES	1Z921 CRAWFORD,JAMES	08 - Northwest	2	3,620	No
11	7CX14 MALDONADO,MARK	58207 PALEY,THOMAS	13 - Mountain States	6	3,556	No
12	4FQ04 ACOSTA,PEDRO	0BC21 GOLDSMITH,ROBERT	07 - Texas	3	3,522	No
13	7XR60 WOOD,THOMAS	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	2	3,504	No
14	1EB47 BROMELL,TERRY	1J484 KIRKIKIS,STAN	16 - South	1	3,469	No
15	0WF27 ROTENBERG,RON	0JV13 MEZA,JORGE	15 - S California	3	3,332	No
16	7XP56 DUNN,WILLIAM	0X633 HOOVER,REX	13 - Mountain States	2	3,305	No
17	8BX32 TELLES,MICHAEL	58207 PALEY,THOMAS	13 - Mountain States	5.8	3,264	No
18	1J484 KIRKIKIS,STAN	1J484 KIRKIKIS,STAN	16 - South	7	3,186	No
19	0WF73 REGIS,JOVENEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	5	3,020	No
20	3WD45 WAITS,CHARLES	0VY92 AUGUSTIN,JACQUES	06 - S Florida	4	2,935	No
21	3WC70 CUBY,WALTER	58207 PALEY,THOMAS	13 - Mountain States	1.6	2,872	No
22	5BR62 GARCIA,RUDY	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	7	2,676	No
23	1EB62 FERNANDEZ,ARMANDO	3MT86 CRAWFORD AND ASSOCIATES FINANCIAL SVCS	08 - Northwest	6	2,667	No
24	7CZ58 SHORT,ROBERT	0JV13 MEZA,JORGE	15 - S California	5	2,648	No
25	1J397 WALTON,WARREN	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	2	2,608	No
26	8BC91 COLLINS,CYNTHIA	58207 PALEY,THOMAS	13 - Mountain States	6	2,562	No
27	7XN32 CARTER,WILLIAM	0RM21 REINHOLD,CHARLES	18 - Great Lakes	3	2,479	No
28	0VY92 AUGUSTIN,JACQUES	0VY92 AUGUSTIN,JACQUES	06 - S Florida	2	2,430	No
29	7XV50 QUEZADA,MARIA	58207 PALEY,THOMAS	13 - Mountain States	4	2,388	No
30	1EC19 BRANDFAST,DAN	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	3	2,376	No
31	3S784 IRWIN,JASON	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	2	2,323	No
32	6CX86 IMHOFF,KEVIN	6CX86 IMHOFF,KEVIN	18 - Great Lakes	4	2,280	No
33	3CC89 GACHETTE,JEAN	0VY92 AUGUSTIN,JACQUES	06 - S Florida	3.5	1,949	No
34	8BC09 JORDAN,MARIA	1J484 KIRKIKIS,STAN	16 - South	5	1,916	No
35	4AP53 HORSEY,JAY	4WX38 ROLAND H DORTCH COMPANY	04 - Mid Atlantic	2	1,702	No
36	3CB48 GODFREY,JAMES	1EC03 BRANDFAST AND ASSOCIATES INC	04 - Mid Atlantic	1	1,698	No
37	7XT22 MURPHY,EDWIN	0VY92 AUGUSTIN,JACQUES	06 - S Florida	3	1,688	No
38	0VX82 ST,FINANCIA	0VY92 AUGUSTIN,JACQUES	06 - S Florida	2	1,639	No
39	4FS32 BOILEAU,FRANCIUS	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	1,637	No
40	5BP20 JONES,GWENDOLYN	0JV13 MEZA,JORGE	15 - S California	1	1,611	No
41	4FT79 CAJUSTE,OSNEL	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	1,552	No
42	0JV13 MEZA,JORGE	0JV13 MEZA,JORGE	15 - S California	2	1,516	No
43	8BC57 PINEDA,OLGA	0BC21 GOLDSMITH,ROBERT	07 - Texas	1.5	1,512	No
44	3LQ39 IBARRA,INOCENCIO	0JV13 MEZA,JORGE	15 - S California	5	1,500	No
45	1Z920 CRAWFORD,JEFF	1Z920 CRAWFORD,JEFF	08 - Northwest	1	1,472	No

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46	7XT38 SMITH, RONALD	58207 PALEY, THOMAS	13 - Mountain States	2	1,465	No
47	8BX08 CARR, LAURA	58207 PALEY, THOMAS	13 - Mountain States	2	1,394	No
48	8BW81 TERPSTRA, COREY	1EC15 BROERSMA, JOEL	18 - Great Lakes	5	1,385	No
49	8BY85 TORREZ, CID	8BC23 VALENZUELA, JOSE	06 - S Florida	2	1,371	No
50	1VZ70 SHELTON, EARL	1J484 KIRKIKIS, STAN	16 - South	2	1,358	No
51	5BQ44 MENENDEZ, STERLING	58207 PALEY, THOMAS	13 - Mountain States	1	1,321	No
52	3WD13 FRAUSTO, MARIBEL	0SQ01 ROMERO, MIGUEL	15 - S California	1	1,268	No
53	7XW40 WILLIAMS, ANGELINE	0VY92 AUGUSTIN, JACQUES	06 - S Florida	2	1,262	No
54	4AQ90 WHEELER, DAVID	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	2	1,256	No
55	7XS80 WACTOR, GLYNIS	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	1,229	No
56	3LS70 HOLLINS, RHONDA	58207 PALEY, THOMAS	13 - Mountain States	1.7	1,216	No
57	1L484 MILLAN, JAIME	0JV13 MEZA, JORGE	15 - S California	1	1,195	No
58	1BK50 GLANVILLE, BRADLEY	1Z920 CRAWFORD, JEFF	08 - Northwest	1	1,132	No
59	1G623 PERKO, JOHN	ORM21 REINHOLD, CHARLES	18 - Great Lakes	2	1,115	No
60	0VE41 DELOUIS, FRITZ	0VY92 AUGUSTIN, JACQUES	06 - S Florida	3.5	1,097	No
61	8BY33 SERVIUS, ALEXANDRE	0VY92 AUGUSTIN, JACQUES	06 - S Florida	2	1,023	No
62	3LQ22 SANCHEZ, JOSE	58207 PALEY, THOMAS	13 - Mountain States	1.2	1,000	No
63	7CS05 STERLING, MELROY	0VY92 AUGUSTIN, JACQUES	06 - S Florida	2	980	No
64	7XW51 GWALTNEY, CHARLES	1J484 KIRKIKIS, STAN	16 - South	1	974	No
65	4FS45 SIMON, ADAM	ORM21 REINHOLD, CHARLES	18 - Great Lakes	3	957	No
66	1E354 TERRY, GLENN	0JV13 MEZA, JORGE	15 - S California	2	950	No
67	1M634 KIRKIKIS, ACHILLEA	1J484 KIRKIKIS, STAN	16 - South	2	916	No
68	8BC82 VOLTAIRE, JEAN	0VY92 AUGUSTIN, JACQUES	06 - S Florida	3	869	No
69	0XQ49 BEAUPLAN, JEAN-CLAUDE	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	862	No
70	7XV48 EWELL, RICHARD	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	1	824	No
71	7XV32 MERRILL, SID	0X633 HOOVER, REX	13 - Mountain States	2	794	No
72	4AN89 COLE, LUZ	0VY92 AUGUSTIN, JACQUES	06 - S Florida	2	780	No
73	4FS88 ILTEUS, NATASHA	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	774	No
74	3CC03 OLA, JOHN	58207 PALEY, THOMAS	13 - Mountain States	1	773	No
75	8BC84 CARR, ROBERT	1EC15 BROERSMA, JOEL	18 - Great Lakes	1	773	No
76	7CP82 JOSEPH, ISAAC	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	771	No
77	0HE61 WRIGHT, HARRY	58207 PALEY, THOMAS	13 - Mountain States	1.5	763	No
78	7XQ85 LONGCORE, KEITH	1EC15 BROERSMA, JOEL	18 - Great Lakes	4	754	No
79	7XW28 JEAN, PIERRE	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	752	No
80	8BC74 DANTES, PETERLANTZ	0VY92 AUGUSTIN, JACQUES	06 - S Florida	0.95	737	No
81	5BR40 ALAIN, JEAN	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	728	No
82	5BP62 BENJAMIN, OULOVI	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	696	No
83	7XQ98 ACCIUS, PATRICIA	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	688	No
84	7XS46 ARRIETA, PHILIP	ORM21 REINHOLD, CHARLES	18 - Great Lakes	1	683	No
85	G5722T6497 QUEZADA, MARIA	G5722 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	2	665	No
86	3CC96 LINDER, MIKE	3ZX89 HBW INSURANCE & FINANCIAL SERVICES INC	15 - S California	2	638	No
87	7CX75 MARLINS INSURANCE	0VY92 AUGUSTIN, JACQUES	06 - S Florida	0.5	631	No
88	4FR80 MAGLOIRE, ERIC	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	614	No
89	7XN18 JULMEUS, EVANEL	0VY92 AUGUSTIN, JACQUES	06 - S Florida	1	606	No
90	0FW72 WASHINGTON, RODNEY	58207 PALEY, THOMAS	13 - Mountain States	1	597	No

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91	1ED18 KORHORN,DANIEL	1EC15 BROERSMA,JOEL	18 - Great Lakes	2	589	No
92	0UP51 FLORES,VICTOR	0JV13 MEZA,JORGE	15 - S California	2	570	No
93	7XQ92 POZAS,ARACELY	58207 PALEY,THOMAS	13 - Mountain States	2	569	No
94	7CP06 FARQUHARSON,RICHARD	0X633 HOOVER,REX	13 - Mountain States	1	566	No
95	5BR87 ORRELL,LEWIS	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	565	No
96	8BW99 MCLEAN,JEROME	0VY92 AUGUSTIN,JACQUES	06 - S Florida	1	565	No